3 December 2025

LETTER OF RECOMMENDATION

Regarding: Garno Tech — Lead-generation website and availability requests

To whom it may concern,

Our old website had an outdated inventory presentation and customers frequently called to ask whether equipment was available in their area. We wanted to improve the request process without promising real-time availability that our internal systems could not reliably provide.

Garno Tech created a searchable equipment catalog and request forms that capture dates, location, and equipment requirements. They recommended a request-to-confirm process rather than an automatic reservation system, which proved to be the right choice for our operation.

They delivered the work in clearly defined stages and provided a practical handover to our office staff. The new website has reduced back-and-forth on basic inquiries and gives customers a better understanding of what information we need to prepare a quotation. We would happily work with the team again.

Kind regards,

General Manager
Oriole Equipment Hire

Alex Carter